



# Welcome Guide

ABODE DESIGNED

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# Welcome



Welcome to your completely streamlined, effortless, and judgement-free opportunity to create the space you deserve--one that serves you both beautifully and functionally.

I'm so excited to work with you and your items to create a harmonious fusion of your cherished belongings along with new décor additions to achieve a sustainable, elevated and beautiful design that's meant to last.

I partner with you to develop a vision for your newly designed space that will serve as a daily source of inspiration and pride for years to come.

Congrats on investing in your space!

*Juliet Palmer*

# What to expect



Over the course of your project and leading up to the install of your design, you will share with me about your life and how you envision living in your space. You will define your ultimate desired outcome for your project, because the *feeling* and *intention* of your space encompasses more than just the aesthetics and should serve you purposefully.

Here is your step-by-step introduction to the experience:

## 01 INITIAL SITE VISIT

This initial 60-minute on-site visit is an opportunity for you to show and share your space in person. I will take photos, measurements and notes to inform me in conceptualizing and curating your design

## 02 SOURCING & PURCHASING

Armed with the answers, details & specs from your questionnaire, call & visit, I source and purchase the items needed to create the design envisioned for your space- you won't have to handle any of it!

## 03 PRE-INSTALL CHECK-IN

A few weeks prior to delivering your beautiful new space, I come for a final visit to confirm the design plans and tie up any loose ends. It allows us to check-in regarding any last details or questions

## 04 "ABODE DESIGNED"

The culmination of your project-this is the full-service install of your freshly designed space which has been sourced, designed, organized, and styled customized to your individual lifestyle

# Timeline

**01**

## INITIAL SITE VISIT

After our initial phone call(s) and questionnaire, this visit serves as the launch point for your design project.

**02**

## CUSTOMIZED PROPOSAL

I will send you a customized proposal for your particular space. I will also include a contract and your invoice.

**03**

## SIGN OFF ON PROPOSAL & NEXT STEPS

Agree on your customized proposal, follow "next steps" including signing the contract, selecting install date and paying your invoice

**04**

## SOURCING & CURATING

I begin in earnest on all aspects of your project. From sourcing, curating and purchasing to ensure all of the elements of your design are set to go

**05**

## FINAL CHECK-IN

This is a final site visit to confirm design, clarify any last details, and answer any remaining questions.

**ABODE DESIGNED INSTALL**

# Client Homework



- ✓ APPROVE YOUR PROPOSAL  
This will come to your email
- ✓ SIGN YOUR CONTRACT  
Electronic signature option
- ✓ PAY YOUR INVOICE  
You may pay by cash, check, credit or bank transfer
- ✓ SCHEDULE YOUR INSTALL  
Confirm the proposed date that works best for you to have your project installed
- ✓ PREP YOUR SPACE  
Remove anything from the space that you don't intend to have incorporated into the new design of your space
- ✓ BOOK SOME TIME AWAY!  
Take the opportunity to treat yourself to the spa, a vacation, or a day in town. Return to your new space!

Given the nature of interruption installing a project can have on the every-day happenings of life in your space, I kindly request that your space be vacant of any *beings* for the duration of my time there. Plus, what better way to experience the new design of your space, than to return to it completely ready for you to start living?!

# A few other things

If you have questions, I have a FAQ section on the website as an initial resource. If your question is not answered or is specific to your design project, don't hesitate to reach out via email and I will respond ASAP.

If you need to connect during the course of your project, I am available during regular business hours via Voxer- A walkie-talkie type app, that allows you to communicate using instant voice messaging or listen later at your convenience, alongside text & photos.

You can also find me on Pinterest @abodevt

## TIPS FOR PREPARATION

- + TAKE THE OPPORUNITY TO ACCOMPLISH ANY PURGING OF ITEMS THAT WILL HELP YOU FEEL LIGHTER AND REFRESHED IN YOUR NEW SPACE
- + RETAIN ANY ITEMS YOU WOULD LIKE INCORPORATED INTO THE DESIGN
- + BE SURE YOU WON'T NEED TO ACCESS THE SPACE DURING THE DAY OF INSTALL



# About Juliet of Abode VT

JULIET PALMER | Owner / Designer



I grew up in Vermont & New Hampshire dealing antiques at flea markets with my Dad. The experience solidified in me a love of vintage pieces, an eye for quality design, and appreciation of hard work.

A degree in Sociology from UVM earned me a firm understanding of people and communication. Following a decades-long career in restaurant hospitality, the onset of the pandemic afforded me the opportunity to weave all my history, passion & skills together.

So on 4. 3. 21 I launched Abode VT.

For the last 14 years and counting I have had my husband and steadfast partner by my side. I'm mom to Eloise (8) and Ted (5) and in November, our puppy Posey joined the family.

I believe that the space, energy and beings with which we surround ourselves, feed and fuel us in all the ways possible.

I am passionate about creating spaces that are clean, functional and beautiful.

I value simple, streamlined, timeless and quality design, which I emulate in my work.

I'm here because I believe that your space should serve and energize you. And that a beautiful and intentionally designed home is the foundation for a life well lived.

Let's create something beautiful!